

## Message Text

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53

ACTION EUR-12

INFO OCT-01 ISO-00 CU-02 L-03 /018 W

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O R 141429Z APR 76

FM AMEMBASSY MOSCOW

TO USIA WASHDC IMMEDIATE

INFO SECSTATE WASHDC 2547

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E.O. 11652 N/A

TAGS: OEXC, UR

SUBJECT: PHOTOGRAPHY/BICENTENNIAL EXHIBIT CONTRACT NEGOTIATIONS

USIA FOR ICS/E, IOZ/C

STATE FOR EUR/SOV

REF: MOSCOW 5761,

1. DURING NEGOTIATIONS WITH INTOURIST APRIL14, AGREEMNT REACHED ON HOTEL RATES APPLICABLE TO BOTH EXHIBITS. RATES REPRESENT UPWARD REVISION OF TAH RATES, BUT INTOURIST MADE MAJOR CONCESSION BY AGREEING THAT UNIFORM RATE WOULD APPLY DURING ENTIRE PERIOD EXHIBIT PERSONNEL IN USSR INCLUDING BETWEEN-CITY BREAKS. ONLY INTOURIST CAVEAT WAS THAT PHOTOGRAPHY EXHIBIT GUIDES NOT PLAN ANY TRAVEL TO EITHER MOSCOW OR LENINGRAD DURING BREAK BETWEEN KIEV AND ALMA-ATA SHOWINGS, I.E. DURING PEAK TOURIST SEASON.

2. RATES AS FOLLOWS, ALL PER PERSON: FIRST CLASS DOUBLE, 13 RUBLES; FIRST CLASS SINGLE 20 RUBLES; DELUXW DOUBLE 22 RUBLES; DELUXE SINGLE 35 RUBLES. DELUXE DOUBLE RATE HELD AT TAH LEVEL ONLY FOR EXHIBIT DIRECTOR, DEPUTY DIRECTOR, DOCTOR, AND VIP VISITORS. ANY OTHERS DESIRING DELUXE ACCOMMODATIONS WILL HAVE TO PAY PREVAILING TOURIST RATE.

3. INTOURIST PROMISES PREPARE FORMAL LETTER OUTLINING ABOVE POINTS FOR SIGNING BY END OF WEEK. PROCEDURAL AGREEMENT ON TYPES OF SERVICES AND MODE OF PAYMENT BETWEEN AGENCY, AMERICAN EXPRESS

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AND INTOURIST SIGNED APRIL 14.

4. ON BICENTENNIAL IMPASSE, CHAMBER MADE TELEPHONE OFFER APRIL 14 TO REVISE PAYMENT OF CHAMBER SUPPORT SERVICES TO 3-1/2 MONTHS AT 5000 RUBLES. CHAMBER POSITION IS THAT THIS REPRESENTS NO NEW PRECEDENT SINCE SIX-CITY EXHIBIT PAYMENT FOR 15 MONTHS IN EFFECT COVERS TWO-MONTH PERIOD EACH CITY PLUS ONE-HALF MONTH EACH CITY FOR TIME INVOLVED IN TRANSPORT OF FREIGHT IN AND OUT OF CITY. EMBASSY CONSIDERS THIS SIGNIFICANT ATTEMPT BY CHAMBER TO FIND MUTUALLY-AGREEABLE SOLUTION TO ONLY MAJOR ISSUE HOLDING UP BICENTENNIAL EXHIBIT CONTRACT.

5. FORMAL RESUMPTION OF NEGOTIATIONS WITH CHAMBER NOW SET FOR 1400 HOURS LOCAL TIME APRIL 15. OPTION OUTLINED PARAGRAPH 4 AND OTHER ALTERNATIVES WILL BE CONSIDERED.

6. STILL NO MOVEMENT ON THIRD-CITY PHOTOGRAPH SITE SURVEY FOR NOVAK. IF NO ACTION BY END OF WEEK, RECOMMEND NOVAK RETURN WASHINGTON AND DEFER SURVEY UNTIL JUNE.  
BREMENT

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ShawDG  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Status:** NATIVE  
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**TAGS:** OEXC, UR  
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